



**STRUCTURAL STEEL FABRICATION AND PROCESSING EQUIPMENT INSTALLATION
LUKAVAC**

Project title	Purchase of production hall and equipment in Lukavac
Sector	Metal industry
Location	Lukavac, Tuzlanski kanton, FBiH
Location description	The facility is placed in northeastern Bosnia, in the most populous and industrially developed canton in BiH, at the entrance to Lukavac City, not far from the main road Tuzla - Doboј.
Company description	Company Bruderherz & CO d.o.o. Lukavac operates in the metal industry, the core business of the company is: manufacture and assembly of metal construction, pipelines and pipeline supports, manufacture of metal products by customer requirements, procurement of special equipment for customers and internal and external trade. The company was founded in 2021 as a private company and initially had 8 employees. However, the company achieved great success last year, when it recorded a 600% increase in revenue compared to 2022 and now has over 50 employees.
Project status	In progress Internal analysis and project preparations have already been done.
Project description	This project includes the purchase of a new production hall and 3 new metalworking machines. We also signed a contract for the year 2024 on mechanical maintenance of the Sisecam Soda Lukavac factory, worth over 2 million EUR. For this reason, we need investment in a new production hall and new metalworking equipment to continue progress and expand the market. This project is crucial for the continuation of the company's development, which began in 2023. The goal of the project is to lay a secure foundation for the future of the company, expand the market and establish a business partnership with European companies. The realization of this project ensures the financial stability of the company, the development of the company, quality products and cheap

FIPA INVESTMENT PROJECT PROFILE



	prices for our business partners, competitiveness on the European market. Appropriate equipment and a hall at a suitable location have been found, the price and other conditions for the purchase have already been agreed, all that remains is the realization of the project.	
Estimated total investment cost	500 000 EUR	
Inputs provided by local partner	Value	Description
	100 000 EUR	In addition to the money we would invest, we want to develop a business partnership with an investor, where we would make our services available to them with excellent conditions. This is an excellent opportunity for foreign investors, where with a small investment they would have quality products that they could offer to their clients on the European market at good prices.
Inputs required from foreign partner	Value	Description
	400 000 EUR	The purchase of the hall and the necessary machines (apcant press, rollers for bending sheet metal, shears for cutting sheet metal).
Form of cooperation with foreign partner	Financial	Technical
	Joint venture	Cooperation: the investor would use our production for his products and market needs, which he would get on favorable terms.
Supporting information available	For additional information about this project, please contact FIPA either by e-mail: fipa@fipa.gov.ba or phone number: +387 33 278 080	